

Truckee & Home Building Show

Saturday & Sunday • May 27 & 28, 2017 • Memorial Day Weekend

TOUR
**Tiny
Homes**
AT THE
HOME SHOW



TINY HOMES ARE COMING TO TRUCKEE MEMORIAL DAY WEEKEND

The Truckee Home & Building Show is featuring TINY HOMES this year! Whether you are talking affordable housing, guest cottages or a studio/workshop, tiny homes are a popular topic in the nation and in the Truckee Tahoe area.

Tour Tiny Homes on-site at the Home Show. From beautiful finishes and functional interiors, to do-it-yourself kits, you can check out the options. Tiny homes come in all shapes and sizes. They come on wheels, float on the water and sit on a foundation. The ideas, uses and options are endless.

Do you want to learn more? Join in the Tiny Home Talks to learn all about Tiny Home Living in the Sierras. Speakers will cover the building codes and laws, manufacturing, land use, construction, design, how to handle utilities and more.

Try your hand at building a tiny home in the Tiny Home Workshop. It is so easy to put together that the children can participate! This system is kind of like building with Lincoln Logs.

Plus, as always, you'll find everything you need to build, remodel, landscape, and decorate your mountain home at the Truckee Home Show. At the Home Show you will find everything you need to get your project off the ground. Best of all you can find it all in one place. Shop and compare. Ask questions and learn about the new advances in products and technology on the market today to make your home more efficient and comfortable. Bring your plans...don't have plans, just bring your ideas and one of the many professionals at the Home Show will help you get them on paper.

The Truckee Home and Building Show is presented by the Truckee Donner Public Utility District. The Truckee Donner PUD will be on hand to answer questions about energy and water use. They will teach you how to stay alive around electricity in the LEARN or BURN demonstration held at the show four times a day.

The Truckee Home and Building Show is a great opportunity to meet with professionals in person, in a relaxed environment. Doors open for the 25th annual event on Memorial Day Weekend, Saturday & Sunday, May 27th & 28th from 10am to 5pm at the Truckee High School. Admission is \$6 and benefits the local schools. Parking is FREE!

Call for more information:

530-587-3477 or go online to www.truckeehomeshow.com ■



Photos courtesy of Global Green Concept Design, ggcdesign.com

Truckee Home Building Show

Saturday & Sunday, May 27 & 28, 2017
Memorial Day Weekend, 10 a.m. to 5 p.m.

At the Truckee High School
11725 Donner Pass Road, Truckee, CA 96161
www.truckeehomeshow.com, 530-587-3477

Truckee Home & Building Show
PO Box 10952 • Truckee, CA, 96162 • 530-587-3477

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On The Cover:

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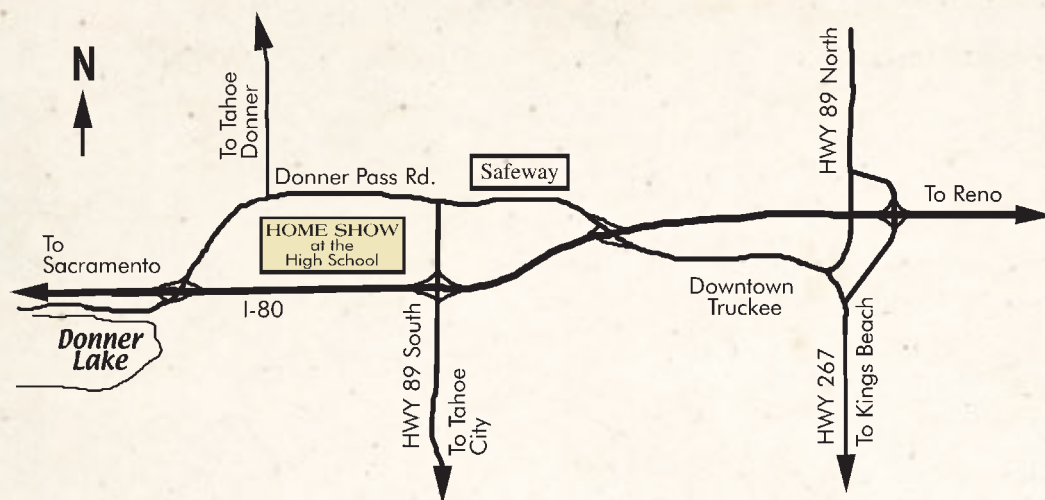
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SIERRA SUN ^{North Lake Tahoe} Bonanza

TRUCKEE HIGH SCHOOL
11725 Donner Pass Road Truckee, CA 96161

For more information visit the website at
www.truckeehomeshow.com
or call 530-587-3477



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25th Annual
Truckee Home Building Show

MEMORIAL WEEKEND!
Saturday & Sunday, May 27 & May 28, 2017

FREE PARKING • At the Truckee High School
11725 Donner Pass Rd. Truckee, CA 96161
Exhibits open 10 a.m. - 5 p.m. • \$6 Admission benefits local schools!
www.truckeehomeshow.com • (530) 587-3477

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TINY HOME TALKS – Speaker Schedule

Saturday & Sunday, May 27 & 28, 2017 | At the Truckee Home Show - Truckee High School



Saturday & Sunday | 11am
TINY HOMES FOR DUMMIES
Where to Put Them...and...Where Not to Put Them!
Presented by: Ron Blair
Tiny Home Manufacturer, Global Green Concept Designs



Saturday & Sunday | 12noon
TINY HOMES AND ACCESSORY DWELLING UNITS
What you should know with Codes and Laws.
Presented by: Johnny Goetz
Chief Building Official, Town of Truckee



Saturday & Sunday | 1pm
WATER AND WASTE MANAGEMENT FOR TINY HOMES
Reclaiming, Purifying and Managing grey water and black water (without a septic tank!)
Presented by: Ken Sissions
Engineer, Sustainable Engineered Buildings (SEB)



Saturday ONLY | 2pm
HOUSING-HOUSING-HOUSING – WHAT DO THE FACTS TELL US?
Findings from recent local studies and plans related to housing: Truckee North Tahoe Workforce Housing Needs Assessment, Truckee Community Development Annual Report, and Placer County Tahoe Basin Area Plan
Presented by: Pat Davison
Executive Director, Contractor's Association of Truckee Tahoe (CATT)



Saturday & Sunday | 3p
VETERAN'S RESIDENTIAL PLANNED COMMUNITIES
Housing, Training and Job Placement for Veterans can help meet workforce needs in Truckee Tahoe.
Presented by: Ron Blair
Tiny Home Manufacturer, Global Green Concept Designs



Saturday & Sunday | 4pm
GLOBAL WATER CONSERVATION AND MANAGEMENT
How to cut water use by 80% through break-through management technology.
Presented by: Robert Drew
Engineer, Sustainable Engineered Buildings (SEB)

Learn or Burn demonstration can save your life!

Learn or Burn is the Truckee Donner PUD's live interactive demonstration of the electrical threats that are present in everyday life. Learn what to do and what not to do in various electrical emergency scenarios.

Learn or Burn also shows the more subtle electrical dangers that exist in everyday life and how to avoid electrocution.

WHY IS LEARN OR BURN IMPORTANT?
According to the National Safety Council, nearly 4,000 on-the-job electrical injuries occur each year and electrical hazards cause nearly one workplace death each day! The U.S. Consumer Product Safety Commission

states that there are more than 400 deadly electrocutions in the U.S. each year. Many of those deaths happen at home with simple household wiring and electronics.

ARE YOU EDUCATED ENOUGH?
You can be... if you come to one of the eight TDPUd Learn or Burn presentations on electrical safety at the Truckee Home and Building Show on Memorial Day weekend. Bring your family and your friends so everyone can learn how to be safe around electricity. This is a demonstration that can save your life. Show times are the same both days: Saturday and Sunday, May 28th and 29th at 10:30 a.m., 12:30 p.m., 2:00 p.m. and 4:00 p.m.. It all happens at the Truckee High School. ■



The Truckee Donner PUD staff presents a very educational demonstration about electricity on Saturday and Sunday.



**TRUCKEE DONNER
PUBLIC UTILITY DISTRICT
PRESENTS**

**What you don't
know could
KILL you!**

**Home Show
Demonstration Times:**

Saturday & Sunday

**10:30 a.m.
12:30 p.m.
2:00 p.m.
4:00 p.m.**

This demo will PREVENT ACCIDENTS and SAVE LIVES



DaVinci Roofscapes

Synthetic Shake Beats Out Real Shake



It can be tiring to own real cedar shake roofing. There are cedar roof shingles that need replacing from time to time due to popping or warping, and insect infestations need to be dealt with regularly.

For Dave and Jeannie Schwab, the effort of cleaning and applying shake oil to their massive cedar shake roof every five years or so eventually wore them down. They loved the look of shake on their home, but hated the maintenance aspects.

“Our home was built in 1993 and there’s a lot of roofing involved in its design,” says Dave Schwab. “Eventually the roof really needed to be replaced. We liked how the natural cedar roofing looked on the house, but when we went shopping for a new roof we wanted a cedar shake alternative.”

The Schwabs discovered DaVinci Roofscapes composite shake roofing tiles and were sold.

“The authentic appearance of the DaVinci fake cedar shake sold us right away,” says Schwab. “Then you add in the Class A Fire Rating, the impact resistance and the lifetime limited warranty and it was easy to make our decision.”

The large roof on the Schwab home is broken up visually by seven skylights and the addition of decorative European-designed ridge vents. The DaVinci Multi-Width roof, in the Mountain blend, now covers the home and attached three-car garage.

“Every time I pull up to the house I still get a ‘wow’ experience,” says Schwab. “The color is perfect for our home. It looks so natural, yet we know we’ll never again have to spend another hour maintaining this roof. That’s the real joy of selecting synthetic shake shingles.”

To complete their property, the Schwabs added a potting shed that matched the style of their home. They purchased plans from Country Living magazine and constructed the shed in 2004 with real cedar shingles.

Last year the real shake shingles needed replacing, so they turned to DaVinci Roofscapes.

“It was very exciting to complete this DIY project a decade ago,” says Jeanne Schwab. “We wired it with electricity, and added insulation and pine tongue and groove. For the floor we put in a black and white checkered vinyl. Now, up on the roof we’ve replaced the shake and added DaVinci simulated shake roofing that matches our home. We even used it on top of the cupola!”

When it came time to re-roof their potting shed, they wanted to extend their roofing selection so the two structures would have a similar look.

“The appearance of the DaVinci product sold us right off,” says Dave Schwab. “Our home style looked really good with shake, but we didn’t want to go with real cedar shake roofing again due to the maintenance concerns. The DaVinci synthetic shake was the perfect solution.

“Now we have two structures on our property with unified looks. Having the potting shed completed gives us a great deal of satisfaction... and we’re sure the new DaVinci roof will serve us well for many years to come.” ■

Can you tell the difference? Meet with Al Nelson and see the full line of shake roofing materials from DaVinci Roofscapes right at the Truckee Home Show on Memorial Day Weekend. For more information go to www.davinciroofscapes.com, call 913-599-0766 (toll free 800-328-4624), or email salesupport@davinciroofscapes.com.





Elementary Republic

Wood With a Special Story

All wood has a story to tell. Of course, it always starts with a tree. It could be a Douglas fir from Oregon, a Redwood from California, or a Teak from Burma, but every single stick of wood ever used for anything, started off as a tree. The best wood, such as that used for hardwood flooring, any clear grades, beams and timber and fine cabinetry, comes from trees are hundreds of years old when they are harvested. Thus, the beginning of the story of wood is actually the end of a very long story of an ancient, living tree.

Most of the wood used today has a pretty short story. It is harvested from a forest, shipped to a mill, processed into lumber, flooring, etc and shipped to a building supplier or flooring dealer, purchased and incorporated into a building project. End of story.

Reclaimed wood, on the other hand, is wood with a much longer and deeper story. Reclaimed wood is wood has been salvaged and re-purposed. It is wood that is on it's second, sometimes even its third chapter in the wood storybook. Of course, it started as a tree, went through the milling process and was used in a structure. But that's just the beginning. At some point, the structure becomes obsolete and is slated for demolition. Instead of burning or landfilling the wood in the structure, it is carefully salvaged, cleaned of metal and re-purposed / re-manufactured for a new lease on life.

At Elemental Republic, we have been finding old structures, recovering the wood from them and turning that wood into new products, rich in history and character, since 1991. We have turned Redwood wine and water tanks into superior decking, siding and outdoor furniture, Oak barns into cabinets, tropical hardwood railroad ties into stunning floors and Teak warehouses into showcase homes and resorts.

We got started in the nineties when we salvaged millions of board feet of Douglas fir beams and timbers from the defunct lumber mills of the Pacific Northwest and re-milled them into new products. Today, that wood graces the interiors of hundreds of homes, stores and hospitality facilities. The bolt and nail holes, seasoning checks and the occasional carved initials telling the story of a prior life.

In 2000, our quest for old wood took us to Asia. We launched there with a project that converted over half a million tropical hardwood railroad ties into stunning hardwood floors. No,

the RR ties were not treated. They didn't need to be because they were made from very hard, durable tropical hardwoods. The plugged spike holes told a rich story of hardwood jungles felled to make way for the 20th century railways of Asia. This was just the beginning. Our story has led us to the backwaters of Asia and South America where we find a multitude of old structures, built with local, exotic, hardwoods. We have found beautiful Teak in the most amazing places and structures such as tobacco warehouses, bridges and old ships. We found Rosewood in old railroad ties, Merbau from old schools and factory buildings and Peroba Rosa in old houses.

For you, the homebuilder, architect or designer, we offer stunningly beautiful flooring, siding, paneling and custom millwork and architectural packages in a variety of tropical species. Each piece of wood has a distinct story to tell, a unique journey that leads from a distant land to your corner of the world.

Using reclaimed tropical hardwoods adds a distinct, exotic and historic feeling to your project. There is a reason that these woods are some of the most sought after woods on the planet. They are both beautiful and durable. Unlike domestic softwoods, most tropicals will resist the rigors of time and the elements for centuries with a sense of timeless beauty. It also makes a statement to the world that you care about the future of the planet, that, by re-using old wood, you are doing something tangible to preserve the remaining forests.

Elemental Republic offers a standard line of flooring, siding, paneling and lumber all produced from reclaimed tropical hardwoods. Our deep resources and decades of experience allow us to deliver superior products and exceptional prices to the markets. ■

Erika Carpenter and Richard McFarland founded Elemental Republic in 2012. They have been pioneers and leaders in the reclaimed wood industry since 1991. They are passionate about promoting wood as a truly re-usable resource and are continually seeking new stories, sources and products to share with their clients.

They are happy to be returning to the Truckee Home Show and will be at booth number 36 looking forward to sharing some stories with you. You can contact them at rmreclaimed@gmail.com or 530 537 3122



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Tahoe Daily Tribune

TAHOE
MAGAZINE

SierraSun.com | TahoeDailyTribune.com | @TahoeSnaps

Tahoe Luxury Properties

HUNTING FOR THE RIGHT AGENT

I'm positive you know someone in real estate. You have at least one friend, former classmate, or distant cousin who fills their Facebook wall with new listings and price reductions.

You have your pre-approval letter in hand and you're ready to go. It's time to call your friend in real estate and start looking, right? Wrong; it's time to do a little homework to ensure you and said real estate friend are a good fit.

The Tahoe/Sierra Board of Realtors, which serves the North Lake Tahoe and Truckee regions, currently lists 789 active members. Meaning, you have a vast selection of agents to hire for the job of purchasing or selling your home. You can't be blamed for wondering how in the world you are supposed to choose just one of those 789.

I've compiled some tips to help navigate the astounding number of options and ensure you're headed in the right direction.

STEP ONE: *Ensure your agent is able to keep up with trending technology.*

To successfully represent you in the purchase or sale of your home, your agent should be confident in navigating through today's highly technological world. If your direct agent isn't well-versed, ideally they have someone on their team who can assist in guiding you through the channels.

We are living in a society where social media is highly prevalent, regardless of whether we like it or not. If you're selling your home, your agent should be advertising the listing on social media channels. If you're purchasing a home, your agent should be following other agents' pages for "coming soon" or "pocket listings" that haven't hit the MLS (Multiple Listing Service) yet.

Send an email to the top three agents you have in mind. Then see how long it takes to get a response, and how well they respond. This will give you a feel for the agent before you even speak with them.

STEP TWO: *Ensure your agent is local.*

Sure, if licensed in California, an agent is able to do business anywhere in the state. But does that mean they should?

You want an agent who lives locally: Someone who can meet you the day you call and know the property you're talking about without having to look it up first; an agent whose full-time career is real estate. You want that agent to know what the neighboring house sold for last fall, or that there are plans to build on the property behind you — which will dramatically affect the peaceful, natural landscape you might see in the photos.

STEP THREE: *Communication is key.*

This is, by far, the most crucial step. Life is extremely busy, and coordinating a time that works for both the client and agents can at times be complicated. Most buyers and sellers have full-time 9-to-5 jobs, so that their time to work on real estate is after these hours.

You want to find an agent that is flexible and willing to meet with you during off-hours. If your agent is on a strict 9-to-5 schedule, it may be hard to work with that particular agent. Depending on your availability, you may need the agent who answers their phone at 7 p.m., or is awake answering emails at 6 a.m.

STEP FOUR: *Ensure you LIKE your agent.*

The agent you choose should be honest, trustworthy, and someone you generally enjoy being around. As a buyer or seller, it's important to understand that you and your agent will be spending massive amounts of time together over the next few months. The process of buying or selling a home can take 30 days, it can take 90, or it can take a year. Your communication may not always be in person, but hours spent over the phone, text, or email will add up quickly.

At the end of the day, a purchase or sale of a home is only a transaction, but to me, it's also about creating a relation-

ship. One where the buyer or seller has instilled enough trust into their agent to navigate them through what likely will be the biggest purchase of their life. I'm not only honored when a client chooses me to represent them, but I have a moral obligation to fight for them.

Many people avoid putting effort into finding the right agent because someone they know or love may be in the business, but it's vital to do your research before signing up with an agent. ■

Amie Quirarte is a Real Estate Agent with Tahoe Luxury Properties. She was recently honored when the community voted to name her to the annual Best of North Tahoe & Truckee list. Amie's goal is to create strong, trusting relationships with each one of her clients, while providing the best customer care possible. Meet Amie in person at the Truckee Home Show. You can contact her at Amie@TLUXP.com or 650-290-3008. CA BRE Lic #01949978 | NV Red Lic #S0178377



CATT - Contractors Association of Truckee Tahoe

FINDING THE CONTRACTOR YOU CAN TRUST



Winter home damage comes in interesting packages as illustrated above with a roof impalement by a falling tree.

Welcome to CATT, the Contractors Association of Truckee Tahoe. We give you direct access to experienced and reliable designers, contractors, and suppliers so your construction or remodel project is handled by the best our region has to offer.

The brutal winter of 2016-2017 generated a higher than normal volume of phone calls to our office and visits to our website as home and business owners searched for emergency help. We have a "24 Hour Emergency" feature on our homepage as well as a free email referral service to respond to owner needs. The email service is called the "Job to Bid" program and is a way to help you get multiple competitive bids only from CATT members. Our members represent the cream of the crop for dealing with the unique and rigorous

building environment in the Truckee Tahoe area.

Here's how the "Job to Bid" program works. Go on the CATT website (www.ca-tt.com) and find the Request Design/Construction Bid icon. Fill out the form and submit to CATT. CATT sends your information to our members and then our members respond directly to you. That's a way to save time and it may even save you money! From a boundary survey to kitchen cabinets to ground up new construction, no project is too big or too small for our "Job to Bid" program

Why should you only use CATT Members? More than 1,000 building, engineering, and specialty contractors call this area home. Anyone contemplating a residential or commercial construction, remodel, or repair job may be overwhelmed by the sheer volume of choices. CATT members comprise a smaller portion of that total.

CATT members are held to a Code of Ethics, which places a higher standard of conduct on them. It is a standard that we believe in and use in a variety of ways. The Code of Ethics is part of our membership brochure, on our website, and printed here in our Annual Guide. CATT members exemplify the Association's values of Integrity and Quality on a higher level.

In 2016, 146 public and private property owners used CATT's referral service to connect with qualified and reputable builders, specialty contractors, suppliers, and professionals. If you are thinking of remodeling or have a repair or construction project in mind, contact CATT as step one. You'll be glad you did! ■

Pat Davison is the Executive Director of CATT, the Contractors Association of Truckee Tahoe. You can meet her, the CATT staff and many members of CATT at the Truckee Home Show on Memorial Day Weekend and pick up the new edition of the CATT directory - HOT OFF THE PRESS. Stop by the CATT offices at 12313 Soaring Way, Suite 1G, Truckee, CA 96161. Contact them at 530.550.9999 or info@ca-tt.com. Visit the website: www.ca-tt.com



Truckee Donner Public Utility District (TDPUD) Programs

Helping customers save time, energy, water & money!

There are many reasons to save energy and water including being energy independent, protecting our natural resources and making businesses more competitive. While people have different opinions on why saving energy and water is important, almost everyone likes to live comfortably! Using energy and water – when and how – is entirely a matter of choice. The good news is that there are a number of ways to maintain comfort, save resources, and save money.

TDPUD is locally owned and serves electricity and water to the greater Truckee area. Below, we focus on the critical topic of energy and water conservation. But don't forget the importance of renewable energy (TDPUD's energy sources are over 50% renewable) and the emergence of electric vehicles (TDPUD is working to make Truckee EV friendly).

ENERGY SAVING STRATEGIES:

Saving energy or water is about two things: behavior and technology. Energy Conservation saves energy through your actions and behavior such as turning off the lights when you leave the room and turning down the heat. Energy Efficiency, on the other hand, saves energy through technology like a light bulb that uses less energy to produce the same amount of light while maintaining comfort and convenience.

Using efficient lighting is typically the easiest, most cost-effective way to save energy. LEDs use ~85% less energy than incandescent light bulbs (a 60 Watt equivalent LED uses only 9 Watts). Other cost-effective opportunities exist with heating/cooling applications, and high efficiency appliances and electronics. In addition, sealing air leaks around your home and in the ducts of your heating system can help your home be more comfortable while using less

energy. TDPUD has a number of programs that offset the cost of energy efficient products including free bulbs, Residential Energy Surveys, and numerous rebates.

SAVE WATER BEFORE, DURING, AND AFTER

DROUGHTS (Plus on-going State of California Water Waste Prohibitions)

On April 26, 2017 the California State Water Resources Control Board (SWRCB) rescinded the water supply stress test requirements and remaining mandatory conservation standards for urban water suppliers. The action was in response to Governor Brown's Executive Order earlier this month ending the drought state of emergency and transitioning to a permanent framework.

TDPUD is requesting that customers continue to save water before, during, and after droughts and to take advantage of our many water conservation programs. Outdoor irrigation is typically the largest source of residential water use. Visit the TDPUD's Patricia S. Sutton Conservation Garden and check out our irrigation rebates to learn how you can maintain a beautiful landscape AND save water.

TDPUD reminds the community that the State's ongoing prohibitions against wasting water - that include using potable water to wash driveways/sidewalks and irrigation with potable water during and 48-hours after measurable precipitation - remain in effect. Read on for full details. We thank our customers and community for their efforts to save water.

STATE OF CALIFORNIA PROHIBITED USES FOR POTABLE WATER INCLUDE:

- Irrigating that results in runoff
- Using hoses without a shut-off nozzle to wash cars

- Washing sidewalks and driveways
- Decorative water features that do not recirculate the water
- Using outdoor irrigation during and 48 hours following measurable precipitation (1/4" within a 24 hour period)
- Serving water in restaurants and other food service establishments unless requested
- Failing to provide guests with the option of not having towels and linens laundered daily in hotels and motels
- Irrigating outside new construction not in accordance with regulations or codes
- Irrigating turf on public street medians
- Failure to comply with restrictions may result in fines or penalties

You can save water year-round indoors with water-efficient appliances. A water-efficient clothes washer can save as much as 16 gallons/load and water-efficient dishwashers save 3 to 8 gallons/load. Replacing a 3 gallon per flush toilet with a water-efficient 1.28 gallon per flush toilet saves approximately 4000 gallons per person in a year. Other low- or no-cost ways to save include installing low-flow shower heads and aerators, take 5 minute showers, and turn off the water when brushing your teeth. And don't forget to **FIX LEAKS**. To help you start saving water TDPUD offers free showerheads, aerators and hose-end spray nozzles as well as rebates and exchanges for water-efficient equipment and customer water leak repairs.

WATCH YOUR WATER

TDPUD has a tool to allow customers to view their water usage and monitor continuous flow alarms. Visit tdpud.org and use the first four letters of your last name and TDPUD account number for secure login. You can also view daily and monthly water usage online through your SmartHub account access and using the SmartHub mobile application (see below).

THE ENERGY/WATER CONNECTION

TDPUD is particularly interested in the link between electricity and water. In fact, TDPUD's Water Utility is the Electric Utility's largest customers. Every time you use water, you use energy (nationally, every gallon of water pumped consumes about 4 Watt-hours of electricity). In addition, lower water use result in downstream savings in sewage and treatment costs which again saves energy and water.

SMARTHUB APPLICATION

SmartHub provides TDPUD customers convenient account access and two-way communication online or on your mobile device. You can set up notifications, schedule one time payments or set up automatic payments, contact customer service, check your usage and receive special messaging from your provider all at the touch of a button. SmartHub is available for both Android and iOS devices. Click on the My Account/SmartHub button on the TDPUD homepage to sign up. ■

Contact TDPUD for More Information:

For information on TDPUD's Conservation Programs, visit TDPUD offices at 11570 Donner Pass Road, call 530-587-3896, or our website - www.tdpud.org. You can also join us at our Truckee Home Show booth as well as other events where we hand out the FREE energy & water saving products mentioned in this article.

WINTER DAMAGE?
We can help.

CATT members are skilled and reliable builders, designers, engineers and suppliers ready to help you with your repairs.

Submit your project specs to receive multiple bids from qualified, local building professionals.

Visit www.ca-tt.com to request a bid today.



Contractors Association of Truckee Tahoe

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Edward Jones - Making Sense of Investing

What Does Conservative Investing Mean to Older Investors?

If you're a certain age, or getting close to it, you might hear something like this: "Now that you're older, you need to invest more conservatively." But what exactly does this mean?

For starters, it's useful to understand that your investment preferences and needs will indeed change over time. When you're first starting out in your career, and even for a long time afterward, you can afford to invest somewhat aggressively, in stocks and stock-based investments; because you have time to overcome the inevitable short-term market drops. At this stage in your life, your primary concern is growth -- you want your portfolio to grow enough to provide you with the resources you'll need to meet your long-term goals, such as a comfortable retirement.

But when you finally do retire, and perhaps for a few years before that, your investment focus likely will have shifted from accumulation to preservation. And this certainly makes some sense. Even though you may spend two, or even three, decades in retirement, you actually have many shorter time frames for withdrawing money -- that is, selling investments -- from your retirement accounts, such as your 401(k) and IRA. In fact, you may be taking withdrawals every month -- and you don't want to be forced to sell investments when their price is down. Consequently, you'll want a portfolio that's less susceptible to market downturns. This means that you may need to reduce the percentage of stocks in your investment mix and increase your holdings in investments that have less growth potential but offer greater stability of principal, such as bonds.

If you follow this formula, you will have become a more conservative investor. But this evolution -- from aggressive to conservative -- isn't that simple, or at least it shouldn't be. If, as mentioned above, you are retired for two or three decades, you will have to deal with inflation. And even at a relatively mild 3 percent annual inflation rate, your purchasing power will decline by about half in just 25 years. This is a real threat to retirees, who, unlike active employees, can't count on increases in earned income to overcome increasing costs of living.

Given this reality, you will have to find your sources of rising income in your investment portfolio. One possibility: Dividend-paying stocks, some of which have increased their dividends for many years in a row. Still, like all stocks, these dividend payers can lose value from year to year, and they can also reduce, or even eliminate, dividends at any time. In other words, they aren't risk-free -- which brings us back to the question of how "conservative" of an investor you can really afford to be when you're retired.

In the final analysis, there's no simple answer. On one hand, you probably shouldn't be as aggressive an investor as you were when you were much younger and still working. On the other hand, if you were to primarily own certificates of deposit and U.S. Treasury securities, you might face the prospect of outliving your money. Ultimately you'll need to maintain a balanced portfolio that helps you control risk today while providing you with growth opportunities for tomorrow. ■

This article was written by Edward Jones for use by your local Edward Jones Financial Advisor.

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Camel Water

WATER SOLUTIONS FOR TINY HOMES AND THE WORLD



When most North Americans open a tap, they take it for granted that clean, safe water will come out. As drought, flooding, and climate change restrict freshwater supplies, the demand for freshwater from growing populations and energy production continues to increase. As a result of reduced supply and increased demand, freshwater supplies are not keeping pace with demand. Your family's water may come from your own well or from a local water treatment facility, but regardless of the source, it is not unlimited or free and may not be safe to drink.

Water solutions are needed globally and for tiny homes. At the Truckee Home Show you can see a very innovative system in service right on one of the tiny homes on display. It is called Camel Water.

Camel Water has developed elegant, easy to use products and solutions that address many of the problems created by systemic water supply shortages and increased demand. The Camel Water Cycle is a complete system designed to drastically reduce freshwater consumption, enrich depleted aquifers and limit storm water runoff. The Camel Water Cycle accomplishes all this by collecting rainwater and other non-traditional sources of freshwater, recycling used freshwater (greywater) and processing waste water from toilets, kitchen sinks and dishwashers (blackwater) so it can safely be used for irrigating lawns, plants and trees.

THE CAMEL WATER CYCLE SYSTEM CONSISTS OF FOUR SCALABLE STAGES

1. Source Water Collection – Water is obtained from all available sources such as rain water, well water, ground water, melted snow and Municipal water supplies. Coarse filters remove debris and sediment from the water before it's stored in the Source Water Storage Modules. The water's pH can be adjusted at this stage if required.
2. Two Step Filtration and Ultraviolet Purification (NSF 55 Certified) – This stage draws water from the Source Water Storage Modules and produces completely safe water for drinking, cooking, food preparation, personal hygiene, and washing dishes. This water is stored in the Potable Water Storage Module. The potable water is drawn as necessary and heated as required by a Tankless Water Heater.
3. Grey Water Recycle Loop (NSF 350 Certified) – The Grey Water Recycle Loop includes an Aerobic Bio-Reactor and an Advanced Oxidation Process (AOP) system that continuously recycles sanitized greywater resulting in zero levels of Total Dissolved Solids and E-coli and Coliform bacteria. Greywater from bathroom sinks, showers, bath tubs and washing machines is continuously recycled through the Grey Water Aerobic Bio-Reactor. The recycled water in this closed loop system can be safely used for showering, bathing, washing clothes and flushing toilets. This Grey Water Recycle Loop reduces freshwater consumption by 65-75%. Water leaving this loop through toilet flushing and evaporation is replenished from the Source Water Storage Modules.
4. Black Water Aerobic Bio-Reactor - The Blackwater stage consists of an Aerobic Bio-Reactor and Pump. Water from toilets, kitchen sinks and dishwashers is sent to the Camel Black Water Aerobic Bio-Reactor which emulsifies and recirculates solids and creates a bio-reaction that digests waste materials, turning them into a clear, odorless liquid suitable for sub-surface drip irrigation. In addition, the bio-reacted clear wastewater acts as a fertilizer encouraging plant growth while restoring depleted aquifers. When this bio-reactive clear liquid is introduced into an existing sewer system or septic field it dissolves the bio-film that builds up, making the sewer system and septic field more efficient, preventing clogs and septic field failure.

CAMEL WATER makes it easy, inexpensive, attractive and convenient to conserve and use water wisely. The elegant design of our innovative products overcome many of the problems and high cost associated with traditional rainwater storage tanks, cisterns and barrels. No need to install those large, unsightly tanks, or pay for costly excavation and installation of underground tanks.

These systems are more visually appealing and much safer than the old "rain barrel" that many people are familiar with and find unattractive. Camel Water modules can even be built into walls, decks, ceilings or floors. Camel Water's modular systems provide a unique, cosmetically appealing, functional structurally sound and earth-friendly way to collect and conserve nature's most precious resource. ■

You can learn all about the Camel Water System at the Truckee Home Show in the TINY HOME TALKS Speaker Series on both days of the Show. See the system integrated into one of the tiny homes on site for tour, at the Home Show. For more information go to www.camelwater.com or contact GGC Designs at 888-601-2299.



Interior Wood Designs

Current trends in the cabinetry market of the Lake Tahoe area

How do I make my new cabinets look unique to my home but still fit in with the trends?!?! With White Oak making a large comeback in the wood industry, we have found that this beautiful wood allows for a diverse option of style while still maintaining the strong rustic look of the Sierras. Rustic Alder, Rustic Cherry and Walnut are still the current strong holds in the Wood species of Lake Tahoe custom homes. While many people still enjoy going with the paint grade option, the appeal of natural woods and rustic wood species being used in the Lake Tahoe area, still remains a constant.

Along with these common wood species, Customers have been strongly trending the shaker style door selection for their homes. This door style allows for the imagination to run wild, while it is simple and basic, the shaker style door offers the opportunity to go from country rustic to modern/contemporary all with the same door.

Along with the standard re-accruing trends, there are new things in the Cabinet industry that have made strong stands to better our products. One of these new products in called Nova, It's a ¾" thick product that's pre-finished maple ply



wood. Along with being pre-finished and extremely durable it is also a highly green product with a small footprint that is also formaldehyde free. While this product is mainly used for interior boxes of the cabinet, it has also been used in full Euro style cabinets as well as for slab doors.

Interior accessories are also another element of cabinetry that is constantly growing and changing. Both Rev-A-Shelf and Hafele have a lot of great new products to offer the industry. Automatic trash pullouts, Lazy Susan's, Lam-ons, peanut inserts, spice drawers, utensil inserts, Pull-out pantries, ironing board pullouts, pull-down closet poles and mixer lifts are just a few of the most popular. But with catalogs that have something to satisfy everyone, you're sure to find the right accessories to insure that your new cabinetry functions perfectly, however you want to use them. ■



Meet Mark Hanson, Vice President Marketing & Sales for Interior Wood Design, Inc at the Truckee Home Show. Interior Wood Design specializes in fabulous kitchen and bath designs, construction and installation. Their display at the Home Show is always one of the highlights of the event. Check out their website for more ideas www.interiorwooddesign.com Contact them at 530-888-7707.



VeVang Design

Your "Life Style" Home

All of us have a life style. What is yours? At first, one may think an odd question to ask yourself when preparing to build a new home, or remodel an existing one; but not so. If you're an "out doorsy" person, who loves being in nature; spending time outdoors, hiking, skiing, biking...recreating! Then those are things which begin to define your life style. Add to it your family life. Are you an empty nester downsizing? Or do you have a large family, and need room for your grandchildren to romp about the house, and sit at your kitchen counter while watching you make strawberry waffles, and Mickey Mouse eggs!

Certainly, anyone can select a house design out of a book and think; "well I like the look of this house." However, does it suit your life style, and secondarily; does it suit your home site, topography, and access. In the generic house: is there adequate room to store those winter snow skis, those summer bikes, the two matching kayaks, and do the French doors of the dining room face a retaining wall at the back of the house instead of out to the expansive view. These are just a few of the limitations of the out of the book home designs. Also what most people do not realize; is that those generic house plans will need additional drafting and engineering, added to them, in order to meet the codes and criteria of the individual city or county and state in which the home is to be built. All of a sudden those, "inexpensive house plans" begin to increase in their overall price; as more work must be done to meet local standards

A site specific house will always have a better flow and function to its floor plan. The kitchen layout and master bath amenities will suit your personal needs. Mudroom and recreational storage access will be adequate and conveniently located to the outside. All of these personal accommodations will create an unconscious ease in which your day to day life will have less stress and inconvenience. The over home will have a smooth flow to its layout and a dynamic sense of "placement" on the land.

If you have a "life style" philosophy, which wishes to promote sustainable living in your home's environment, with the use of clean energy such as solar panels, hydroelectric generation, or green building materials; then those items need to be designed into the overall plan of your home, in order for them to function both effectively and aesthetically.

Any construction project, be it a whole new house or just a small addition; takes planning and no matter its size, has a budget. For typically less than 5% of your budget, you can hire a professional building designer, with years of experience, who can design a site specific home or remodel, that reflects your needs and life style and which is suited perfectly to your home site; the orientation of the house, to the views, sun rise and sun set, the drive way access, and the importance of drainage, as the seasons and weather conditions change. In fact, in most cases, the experience of the designer will save the home owner more money than the cost of the custom design. The old saying "there is no substitute for experience" is especially true in the building industry. ■

Meet Kevin and LeiLani Vevang of Vevang Design at the Truckee Home Show. They love what they do, and are a husband and wife team with over 35 years of experience, in custom home designs, site analysis, and plan processing. From tight city lots in urban areas, with glass stairs and dumb waiters, to open acreage in and out of gated communities, to self-sustaining off the grid solar, wind, or hydroelectric systems, to grid connected solar homes. If you are considering a building project; please feel free to contact them: Grass Valley (530) 402-7300 Santa Cruz (831) 331-5037



Dickson Realty

STRATEGIC PRICING IN THE TRUCKEE REAL ESTATE MARKET

If you are in the market for a second home or are looking to relocate to a small community oriented town look no further than Truckee California. With countless outdoor activities and proximity to the rapidly growing markets of Reno, Sacramento and the California Bay Area home ownership in Truckee offers the opportunity to enjoy mountain living while investing in one of the most desirable housing markets on the West Coast.

With a record setting winter in 2016-2017 working to boost demand and a relatively low number of homes available, Truckee is geared to see strong sales throughout the Summer season. This combination of low supply and high demand will also benefit home values where forecasts suggest home values will increase over last year's values. While 2016 was the busiest year for overall residential real estate transactions since 2004 with over 1,700 transactions, this activity was not evenly spread across all price ranges. Homes listed under \$700,000 accounted for over 1,200 of these transactions while luxury homes priced over

one million saw 355 sales. Regardless of which portion of the market your home falls within, well priced homes are being snapped up by savvy buyers and homes that are slightly over priced are tending to remain on the market.

With pricing and timing of the utmost importance in your real estate transaction, selecting the right real estate agent makes all the difference!

For those looking to list their home but have concerns about getting the best sales price, I offer not only a standard market analysis prior to listing but also bring in Dickson's pricing committee where additional Dickson Agents will tour your home and give a second opinion of value at no cost to you. This ensures your home is competitively priced and gives you the peace of mind that you are receiving top dollar from your real estate investment.

Connor Marshall, realtor with Dickson Realty, will be on hand at the Truckee Home Show to answer your real estate questions. For those looking to buy a home in the Truckee region look no further! His life time residency in Truckee and his background in construction has left him intimately familiar with Tahoe's unique homes. Whether it is finding the neighborhood that suits your needs or informing you on the best restaurants he looks forward to being your information source on all things Truckee! Contact him at - cmarshall@dicksonrealty.com - (530) 550-4323 - BRE # 01979112



Additionally, if the situation arises where your home needs repairs prior to listing or during escrow my partnership with Handcrafted Structures will give you access to priority repairs during these busy summer months.



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True Green Roofing

METAL ROOFING = INVESTMENT GRADE ROOFING

Metal roofing for private, commercial, re-roof and new construction projects continues to outpace the competition. Why you ask?

With ever increasing information available, the average homeowner is more aware than ever of the benefits of metal roofing and its clear advantages over roofing materials like asphalt shingles. While metal roofs are known for durability and energy-efficiency, their initial cost sometimes creates the wrong impression that they might be too expensive. The reality, however, is far different; metal roofs actually provide more financial benefits than traditional asphalt shingles, producing an amazing return on investment that few other materials can match which is why metal roofs have become the second largest residential roofing product on the market today. The Metal Roofing Alliance, a coalition dedicated to educating consumers about the benefits of modern metal roofing, is a tremendous national resource for information and trends regarding metal roofing. www.metalroofing.com.

True Green Roofing Solutions Reno, NV, provides the areas widest selection of metal roofing styles and sustainable roof options. As the authority, they offer you years of valuable experience and information when choosing your new roof. Servicing Nevada, Truckee, the Lake Tahoe Basin and Northern CA, they understand the unique climate and building challenges that face homeowners here. Whether you are building a new home, dealing with specific roofing issues or bringing your home/second home up to current code and compliance levels, these tasks can be daunting and potentially expensive.

Your style options are seemingly limitless. One specific type of metal roofing offered by True Green Roofing Solutions is stone coated steel – manufactured by Gerard Roofing Technologies (gerardusa.com). This type of metal roofing not only benefits the owner with traditional metal roofing assurances, but can help to reduce ice damming with over sheathing ventilation as well as adding insulating value and energy efficiencies to your home. TGRS also offers extensive lines of standing seam (vertical panel) styles as well as metal fabricated to look like slate, diamonds, shingles, etc. Their materials have conclusive testing results, coupled with the Class A fire rating, wind and hail protection, sustainable – recyclable materials and a true lifetime, non-prorated transferable warranty and have won the coveted endorsement of all local county building departments.

Metal roofing requires a larger initial investment, but the true life cycle costs are significantly lower as you are eliminating the need to re-roof – while virtually eradicating roof maintenance. Let's face it, in a disposable world it's reassuring to know that there are still a few things – such as metal roofing - that are one and done!! ■

Meet Audrey Smith and see the True Green Roofing Solutions display at the Truckee Home Show. They are an authority on roofing with a dedication to metals and sustainable materials. They have won numerous awards and have been recognized for their outstanding customer service. Contact them at (775)225-1590 or on the web at www.TrueGreenRoofingSolutions.com. They have an extensive library of articles on their blog – www.TrueGreenRoofingSolutions.com/metal-roofing-news.

- If you are considering a metal roofing system, there are a few important things to keep in mind:**

 1. Always consult with a metal roofing expert. Their experience and knowledge can be the difference in a positive and effective project outcome.
 2. Only work with certified metal installers that have extensive experience and certifications from metal roofing manufacturers. Warranty compliance can be jeopardized without this and is in place for the protection of the homeowner as well as the manufacturer.
 3. Ask to see examples of different styles of metal roofing on actual homes. Request a list of homes in your area for viewing.
 4. When comparing different styles and manufacturers of metal roofing, look at the warranties for materials, color/coatings and labor.
 5. Recognize that while the initial investment is greater, you will never have to re-roof again. You will not be contributing to the 13 billion+ pounds of asphalt shingles and other disposable roofing materials that fill our landfills annually.



Tahoe Neuro Healing

Therapies and Natural Medicines for the Brain, Mind & Emotions

Why is a brain health clinic exhibiting at the Truckee Home Show? We've heard nightmare stories of illness caused by mold in a home; yet there are more issues happening in the home than you may be aware of that affect your brain, mental capacity and your emotions.

Today's world is complex and there are many new environmental factors that can negatively influence your health: vapors from adhesives and resins, frequencies from electronic devices and newly discovered food sensitivities, all of which can be triggers to neurodegenerative diseases and/or developing several autoimmune diseases.

Environmental factors, diet, post chemotherapy, stroke, TBI or concussion can lead to:

- depression, anxiety and many psychological and emotional issues
- compromise a child's auditory processing development or sensory integration that causes struggles with academia and social behavioral issues
- reduced productivity at work
- neurodegenerative diseases such as Alzheimer's, Parkinson's and early dementia
- autoimmune diseases such as Multiple Sclerosis and Lou Gehrig's disease
- and a whole lot more

Today, many architects and interior designers are aware of the known carcinogen chemicals and do a great job of eliminating these from their projects. Yet, our immune system can easily be overwhelmed by a multitude of factors and a non-carcinogen construction material or interior finish can

be that one factor that triggers a serious autoimmune disease, neurological dysfunction and/or brain degeneration.

Brain healing and development with natural medicines and the most advanced technological neuro-therapies proven viable is now available through Evidence Based Medicine and scientific research.

Advanced diagnostic blood tests and image studies that typically are not covered by insurance are necessary to identify the cause of a disorder. Delving into the physiology of individual neuroendocrine-immunology, diet, life style, the home and work environments can help determine the cause a neurological issue.

Your brain is the center of your universe giving you the ability to experience the world – to see a beautiful sunrise, hear the laughter of children and feel the embrace of your lover. Without it you can be lost in a sea of confusion and isolation. When it is not at peak operations you cannot reach your greatest potential and without it functioning well your body can decline into disease and death. Brain health is core to your existence, performance and experience. There are many factors that contribute to brain health. Join us at Tahoe Neuro Healing and learn what you can do to improve your brain health, restore function and/or increase performance. ■

Van Harding is the founder of Tahoe Neuro Healing and a stroke survivor. It is his life's work and purpose to advance brain healing and development using natural medicines and advanced neuro-therapies. Tahoe Neuro Healing provides case review, diagnostic testing and therapies to support and enhance neurological and brain function. Visit with Van at the Truckee Home Show or contact him at 530-536-5084 or van@tahoe-neurohealing.com. Tahoe Neuro Healing is located at 10775 Pioneer Trail, Suite 212, in Truckee.



Van Harding - Tahoe Neuro Healing



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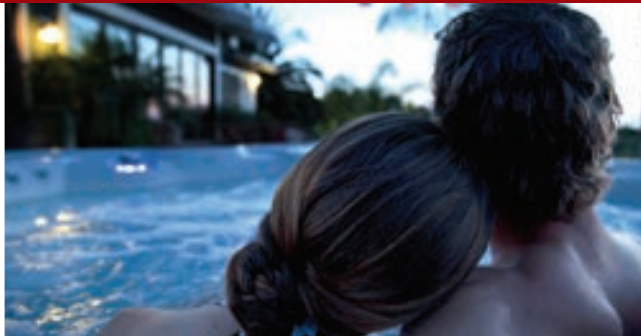
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